



We're Roasting Everyday.™

HOT AIR ROASTED, 100% ARABICA

Longbottom Specialty Coffees

Experience The Difference.



OVER 25 YEARS OF SERVICE TO THE COFFEE INDUSTRY.



Coffee selection.

OVER 25 YEARS OF SERVICE
TO THE COFFEE INDUSTRY.

...the finest and freshest arabica coffee...

Welcome to Longbottom's coffee selection guide.

Longbottom Coffee and Tea, Inc. strives to provide you with quality product, excellent service and everything needed to operate a successful business. Over 25 years of roasting the finest coffees grown has taught us each customer's needs are unique.



With this in mind, Longbottom Coffee and Tea has created a complete array of coffees specific to your market. Our line of Longbottom coffee features handcrafted blends, prized regionals, Swiss Water Process Decaffeinated coffees, espressos and exceptional flavored coffees. Longbottom offers two additional coffee lines: Italian inspired Baccellieri Caffé Italia Espressos and Caffés (coffees) are handcrafted to capture the very essence of true Italian flavor and Café Equitas shade grown 100% certified organic espressos and coffees are a rich and wholesome alternative for your customers.

Distinctive labels and point of sale materials are available. Our espresso or coffees can be private labeled for large volume buyers. We also specialize in creating a blend or roast especially for you.

Our mission: To provide the coffee industry leadership, education and vision with an emphasis on premium quality and customer service.

Throughout this Longbottom coffee guide you will find useful information about coffee, roasting, decaffeination, merchandising and more. You will more specifically find a complete listing of the Longbottom coffees. This coffee listing includes a detailed description of each coffee and a list of the coffee qualities: flavor, body, acidity and aroma. With this detailed information you may easily create your very own coffeehouse selection of coffees to meet the needs of the customers at your distinctive location.

Our sales representatives are experienced coffee professionals who can assist you in all aspects of your business. They will answer all your questions about our coffees and other accessories. We are business people who are here to help you succeed. Our management staff and owner is also available to consult with you on any specific business need you may have. Our goal is to see your customers with big smiles on their faces, as a result of your ability to meet their coffee desires.

Be sure to ask about our other high quality products to meet all your specialty beverage needs. Longbottom offers fine teas, biscotti, blender and cold drinks, cocoas, confections, syrups, sauces and coffeehouse supplies and equipment. We strive to be the single source for all your coffee needs. More importantly, we want to be sure you receive consistent excellent service and coffee roasted fresh everyday, so you may focus on providing your customers with the finest coffee and espresso roasts around.

COFFEE AND ESPRESSO ROAST LEVELS



CINNAMON OR LIGHT ROAST:

"Cinnamon" is the lightest roast and is the color of dark cinnamon. At this roast level the bean does not have oil on the surface.

FULL CITY OR MEDIUM ROAST: "Full city" is a medium roast and is more or less a dark cinnamon color with no oil on the surface of the bean (most of Longbottom's regional coffees are a full city roast).

VIENNA OR DARK ROAST: At this darker roast, the beans are half-covered with oil droplets, and their color is a uniform milk chocolate brown.

ESPRESSO ROAST: Moderately caramelized sugars within the bean causes this roast to look a bit darker than milk chocolate. This roast level can be applied as a dark coffee blend, but is referred as an espresso.

ITALIAN ROAST: Although the color is about the same as the Espresso roast, this roast level is used for brewed coffees.

FRENCH ROAST: Oil completely covers the beans, and they are the color of bittersweet chocolate. At that point, the beans are heavily caramelized and very oily.

INTRODUCTION

longbottomcoffee.com
503-648-1271
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Regional Coffees

...pure regional coffee...at its freshest.



We're Roasting Everyday.™

We offer only the finest pure regionals money can buy — and carefully roast, package and ship them within hours of your order to ensure you receive them at the peak of their flavor. After all, to fully appreciate the unique flavor profile of a pure regional coffee, it needs to be at its freshest.



BRAZILIAN SANTOS*
Classified as Brazil's finest, this coffee has a good balance and light, smooth flavor.
FLAVOR: SMOOTH
BODY: MEDIUM
AROMA: PLEASING
ACIDITY: BRIGHT
FULL CITY ROAST

CELEBES KALOSSI*
Exotic, and delicious. Highly prized flavor.
FLAVOR: BOLD, EARTHY
BODY: FULL
AROMA: DEEP
ACIDITY: LESS BRIGHT
FULL CITY ROAST

COLOMBIAN EXCELSO*
Well balanced and classic flavor possessing a clean aftertaste.
Also available in Swiss Water Process and European decaf.
FLAVOR: CLASSIC
BODY: MEDIUM
AROMA: PLEASING
ACIDITY: BRIGHT
FULL CITY ROAST

COLOMBIAN SUPREMO*
With a classic well-balanced flavor, Supremo represents a larger, more uniform bean size.
FLAVOR: CLASSIC
BODY: MEDIUM
AROMA: PLEASING
ACIDITY: BRIGHT
FULL CITY ROAST

COSTA RICAN TARRAZU*
Hearty richness enhanced by a robust flavor; this coffee is excellent alone, or adds a light sweetness to any blend.
Also available in Swiss Water Process and European decaf.
FLAVOR: ROBUST
BODY: MEDIUM
AROMA: DEEP
ACIDITY: VERY BRIGHT
FULL CITY ROAST

DARK COLOMBIAN EXCELSO*
Dark roasted to produce smoky overtones and an exceptionally clean taste.
FLAVOR: RICH
BODY: MEDIUM
AROMA: SMOOTH
ACIDITY: LESS BRIGHT
DARK ROAST

DARK COLOMBIAN SUPREMO*
Large Supremo beans are dark roasted to produce smoky overtones and an exceptionally clean taste.
FLAVOR: RICH
BODY: MEDIUM
AROMA: SMOOTH
ACIDITY: LESS BRIGHT
DARK ROAST

DARK COSTA RICAN TARRAZU*
Dark roasted to bring out nutty undertones and rich, vibrant flavor.
FLAVOR: RICH AND FULL
BODY: MEDIUM-FULL
AROMA: COCOA
ACIDITY: BRIGHT
DARK ROAST

DARK GUATEMALAN ANTIGUA*
Dark roasted to showcase a delectable, mellow brew, punctuated with crisp flavor.
FLAVOR: CRISP
BODY: LIGHT-MEDIUM
AROMA: DEEP
ACIDITY: BRIGHT
DARK ROAST

DARK KENYA AA*
Dark roasted to accent Kenya's attractive dry aftertaste and winery, penetrating flavor.
FLAVOR: WINERY
BODY: MEDIUM-FULL
AROMA: BIG, FRUITY
ACIDITY: BRIGHT
DARK ROAST

DARK MEXICAN ALTURA PLUMA*
This high grown coffee is dark roasted to create a tantalizing taste. Refreshingly sweet undertones delight the palate.
FLAVOR: DEEP, NUTTY
BODY: MEDIUM
AROMA: PLEASING
ACIDITY: LESS BRIGHT
DARK ROAST

DARK SUMATRA MANDHELING*
Dark roasted Sumatran Mandheling has fruity undertones, vibrant body and an intoxicating aroma.
FLAVOR: BOLD
BODY: FULL
AROMA: INTOXICATING
ACIDITY: LESS BRIGHT
DARK ROAST

ETHIOPIAN MOCHA HARRAR*
Known for its winery pungency, piquant aroma and wild taste. The Harrar region produces the country's best coffee.
Also available in European decaf.
FLAVOR: WILD, FRUITY
BODY: MEDIUM-FULL
AROMA: LIVELY, WINERY
ACIDITY: BRIGHT
FULL CITY ROAST

ETHIOPIAN YIRGACHEFFE*
Characterized by its citrus and floral quality, with an exotic earthy nature.
FLAVOR: LIGHT FRUITINESS
BODY: MEDIUM
AROMA: PLEASING
ACIDITY: BRIGHT
FULL CITY ROAST

GUATEMALAN ANTIGUA*
A bright, distinctive, well rounded cup. Aromatic and finely balanced with fruity undertones.
Also available in European decaf.
FLAVOR: CLASSIC
BODY: MEDIUM
AROMA: PLEASING
ACIDITY: VERY BRIGHT
FULL CITY ROAST

INDIAN MALABAR*
Light in the cup with a distinctively smooth flavor. In the green form, this coffee is easily recognized by its aged, bleached appearance.
FLAVOR: SMOOTH
BODY: LIGHT
AROMA: LIGHT, PLEASING
ACIDITY: NO BRIGHTNESS
FULL CITY ROAST

JAMAICAN BLUE MOUNTAIN* — EXOTIC
Delightfully aromatic, Jamaican Blue Mountain's sweet, velvety smooth flavor is distinctively different from any other coffee on earth. A rare treasure.
FLAVOR: SMOOTH
BODY: MEDIUM
AROMA: PLEASING
ACIDITY: BRIGHT
FULL CITY ROAST

JAVA ESTATE*
Distinctive spicy aroma, vibrant flavor with a rich, deep cup. The highest grade of Java is grown in Eastern Java on European estates.
FLAVOR: SPICY, TINGLE
BODY: FULL
AROMA: DEEP
ACIDITY: BRIGHT
FULL CITY ROAST

KENYA AA*
The attractive dry after taste of Kenya coffee is unforgettable. Large, uniform "AA" beans assure a bright, complex taste. **Also available in Swiss Water Process and European decaf.**
FLAVOR: SHARP, WINERY
BODY: FULL
AROMA: BIG, FRUITY
ACIDITY: VERY BRIGHT
FULL CITY ROAST

REGIONALS

MORE ESTATE COFFEES ON NEXT PAGE.

* PLEASE CALL US TO INQUIRE ABOUT AVAILABILITY. THESE COFFEES MAY NOT BE SAME DAY SHIPPED. JAMAICAN BLUE MOUNTAIN REQUIRES ADDITIONAL ROASTING AND PACKAGING TIME, SO IT WILL NEED TO BE ORDERED WITH ADVANCE NOTICE.

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OVER 25 YEARS OF SERVICE TO THE COFFEE INDUSTRY.

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We're Roasting Everyday™

BLENDS & REGIONALS

Regional Coffees Cont.

...the finest and freshest arabica coffee...

KONA FANCY — EXOTIC*

The island of Kona produces a coffee of exceptional smoothness. Its robust tangy flavor is treasured the world over.

**FLAVOR: SMOOTH
BODY: LIGHT-MEDIUM
AROMA: PLEASING
ACIDITY: BRIGHT**

FULL CITY ROAST

MEXICAN ALTURA PLUMA*

Sweet and smooth with an excellent bouquet and satisfying flavor. "Altura Pluma" is high-grown coffee from Southern Mexico.

Also available in Swiss Water Process and European decaf.

**FLAVOR: NUTTY
BODY: MEDIUM
AROMA: PLEASING
ACIDITY: LESS BRIGHT**

FULL CITY ROAST

NICARAGUAN MATAGALPA*

Delightfully unique nutty flavor with chocolate and spicy overtones and complex aroma.

**FLAVOR: ROBUST
BODY: MEDIUM
AROMA: DEEP
ACIDITY: VERY BRIGHT**

FULL CITY ROAST

SULAWESI TOROJA*

This coffee possesses a low key acidity, full body with nut and chocolate overtones.

**FLAVOR: BOLD, EARTHY
BODY: FULL
AROMA: DEEP
ACIDITY: LESS BRIGHT**

FULL CITY ROAST

SUMATRA MANDHELING*

This long slender bean has a delightfully syrupy and spicy flavor. Indonesia has been known for its coffees since 1696. **Also available in Swiss Water Process and European decaf.**

**FLAVOR: BOLD, EARTHY
BODY: FULL
AROMA: DEEP
ACIDITY: LESS BRIGHT**

FULL CITY ROAST

TANZANIAN PEABERRY*

This Southeastern African coffee has a slightly sweet flavor. A Peaberry is uniformly small and round.

**FLAVOR: SWEET
BODY: MEDIUM-FULL
AROMA: LIGHT WINEY
ACIDITY: BRIGHT**

FULL CITY ROAST

YEMEN MOCHA SANANI*

Yemen coffee is low in caffeine and possesses a uniquely complex flavor of chardonnay grapes with chocolate undertones.

**FLAVOR: LIGHT, FRUITY
BODY: MEDIUM
AROMA: LIGHTLY WINEY
ACIDITY: BRIGHT**

FULL CITY ROAST



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Blended Coffees

...roasting and blending are the two most important aspects of creating a truly great specialty coffee.

The secret to a good blend is an understanding of how certain regional coffees can compliment each other in a synergistic way. Sometimes the whole reality is more than the sum of its parts, and we feel our blends are a prime example of this. Try one today!

80-10-10 BLEND

Dark roasted Indonesian and Central American beans give it an earthy, smoky taste and distinct, unforgettable aroma.

Also available in European decaf.

**FLAVOR: EARTH, SMOKY
BODY: FULL
AROMA: UNFORGETTABLE
ACIDITY: LESS BRIGHT**

DARK ROAST

AFTERNOON DELIGHT

Delicious blend of Central American coffees accented with our signature Italian Roast.

Also available in European decaf.

**FLAVOR: MELLOW
BODY: FULL
AROMA: DEEP
ACIDITY: BRIGHT**

DARK ROAST

BLACK GOLD COFFEE BLEND™ — SIGNATURE

Dark roasted Central American and Indonesian coffees create our signature blend with its rich, creamy taste.

Also available in Swiss Water Process and European decaf.

**FLAVOR: RICH AND CREAMY
BODY: FULL
AROMA: DEEP
ACIDITY: BRIGHT**

FULL CITY & DARK ROAST BLEND

BLACK JAVA BLEND

Artfully blended Indonesian and Central American beans give this coffee a rich, spicy and well balanced flavor.

**FLAVOR: RICH, SPICY
BODY: MEDIUM-FULL
AROMA: PUNGENT
ACIDITY: BRIGHT**

FULL CITY ROAST

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Blended Coffees Cont.

...artfully blended coffees are wonderfully rich.



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BLENDS

BLACK SATIN BLEND

A distinctive blend of Central and South American beans gives this coffee a smooth, bright taste.

Also available in European decaf.

**FLAVOR: SMOOTH
BODY: MEDIUM-FULL
AROMA: DEEP
ACIDITY: BRIGHT**

**FULL CITY
ROAST**

BLACK TOP BLEND

Robust blend of Central American and Indonesian coffees...dark and delicious.

Also available in European decaf.

**FLAVOR: RICH
BODY: MEDIUM-FULL
AROMA: LITTLE SMOKEY
ACIDITY: LESS BRIGHT**

**FULL CITY & DARK
ROAST BLEND**

BREAKFAST BLEND

Wonderfully rich and aromatic blend of Central American and African coffees. A delightful way to ease into the morning.

Also available in European decaf.

**FLAVOR: RICH & TANGY
BODY: MEDIUM-FULL
AROMA: PLEASING
ACIDITY: BRIGHT**

LIGHT ROAST

CARIBBEAN BLEND

Enjoy the flavor of the islands...South American and sweet Central American coffees create an exotic, aromatic cup.

Also available in European decaf.

**FLAVOR: RICH
BODY: MEDIUM
AROMA: DEEP
ACIDITY: BRIGHT**

**MEDIUM & LIGHT
ROAST BLEND**

CELEBRATION BLEND

One of Longbottom's most popular blends — Black Gold and Kenya AA.

A sensational rich, complete taste.

Also available in European decaf.

**FLAVOR: RICH
BODY: FULL
AROMA: DEEP
ACIDITY: BRIGHT**

**FULL CITY & DARK
ROAST BLEND**

COAST BLEND

Pleasant mingling of Central American and South American coffees. Sweet and pure flavor.

**FLAVOR: SMOOTH
BODY: MEDIUM
AROMA: PLEASING
ACIDITY: BRIGHT**

LIGHT ROAST

DARK FANCY HOUSEBLEND

Rich and smooth blend of South American coffees. Sweet and pure flavor.

Also available in European decaf.

**FLAVOR: SWEET, PURE
BODY: MEDIUM
AROMA: LITTLE SMOKEY
ACIDITY: LESS BRIGHT**

**FULL CITY & DARK
ROAST BLEND**

DARK GOURMET HOUSEBLEND

Sharp tones of French and Italian roasted Central American coffees create a cup with flavorful, burnt undertones.

Also available in European decaf.

**FLAVOR: FULL
BODY: MEDIUM-FULL
AROMA: NICE
ACIDITY: BRIGHT**

**DARK & LIGHT
ROAST BLEND**

EVENING BLEND

Smooth yet full flavor, this blend of French Roast and Central American coffees is ideal with dessert.

Also available in European decaf.

**FLAVOR: SMOKEY UNDERTONE
BODY: MEDIUM-FULL
AROMA: LITTLE SMOKEY
ACIDITY: LESS BRIGHT**

**DARK & LIGHT
ROAST BLEND**

FRENCH ROAST

French Roast has an especially light, bittersweet flavor with the unmistakable burnt undertones that make it famous.

Also available in Swiss Water Process, European decaf and Lite (1/2 regular and 1/2 decaf).

**FLAVOR: SMOKEY
UNDERTONES
BODY: LIGHT-MEDIUM
AROMA: SMOKEY
ACIDITY: LESS BRIGHT**

**FRENCH
ROAST**

FULL CITY BLEND

A deep rich cup that slightly lingers. Asian and Central American coffees create this flavorful blend.

Also available in European decaf.

**FLAVOR: RICH
BODY: FULL
AROMA: VERY PLEASING
ACIDITY: LESS BRIGHT**

DARK ROAST

FULL CITY CUP

Very deep and rich blend of coffees from Asia and Central America.

Also available in European decaf.

**FLAVOR: RICH
BODY: MEDIUM-FULL
AROMA: PLEASING
ACIDITY: LESS BRIGHT**

**FULL CITY & DARK
ROAST BLEND**

GOURMET HOUSEBLEND

Superb blend of African, Central and South American coffees. Well balanced flavor with a memorable aroma.

Also available in Swiss Water Process decaf.

**FLAVOR: CRISP
BODY: FULL
AROMA: RICH
ACIDITY: VERY BRIGHT**

**LIGHT
ROAST**

HARVEST BLEND

Rich, aromatic blend of African, Central American and Indonesian coffees.

Also available in European decaf.

**FLAVOR: DEEP
BODY: MEDIUM-FULL
AROMA: NICE, BIG
ACIDITY: VERY BRIGHT**

**FULL CITY & DARK
ROAST BLEND**

ITALIAN ROAST

Our Italian Roast is darker than espresso, but lighter than French Roast. Distinctive and flavorful.

Also available in European decaf.

**FLAVOR: SMOKEY
UNDERTONES
BODY: MEDIUM-FULL
AROMA: LITTLE SMOKEY
ACIDITY: LESS BRIGHT**

ITALIAN ROAST

JUMP START BLEND

Jump start your day with this exotic blend of African, Indonesian and Central American coffees...hearty and rich.

Also available in European decaf.

**FLAVOR: CRISP, FRUITY
BODY: FULL
AROMA: BIG, DEEP
ACIDITY: BRIGHT**

**DARK & LIGHT
ROAST BLEND**

KODIAK BLEND

Hearty and complex blend of Indonesian and Central American coffees...wonderfully rich and aromatic.

Also available in European decaf.

**FLAVOR: SMOOTH
BODY: MEDIUM-FULL
AROMA: PLEASING
ACIDITY: BRIGHT**

**FULL CITY & LIGHT
ROAST BLEND**

KONA BLEND

Smooth and well balanced blend of pure Kona and South American coffees...a true treasure.

**FLAVOR: SMOOTH
BODY: MEDIUM
AROMA: PLEASING
ACIDITY: BRIGHT**

LIGHT ROAST

LA CASA BLEND

Mild and enjoyable blend of Central American coffees. Pleasing all day flavor.

Also available in European decaf.

**FLAVOR: VERY MILD
BODY: LIGHT-MEDIUM
AROMA: PLEASING
ACIDITY: BRIGHT**

**FULL CITY
ROAST**

WHY ARE SOME COFFEES MORE OILY THAN OTHERS?

The longer the coffee is roasted, the more the bean's oils and caramels come to the surface. Dark roasts are more oily than medium and light roasts. French and Italian roasts are the most oily.



MORE BLENDED COFFEES ON NEXT PAGE.

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Blended Coffees Cont.

...artfully blended coffees are wonderfully rich.

BLENDS

LONGBOTTOM'S (LB'S) CHOICE BLEND

This blend contains dark roasted Central American and Indonesian coffees. A snap of French Roast creates a deep, intense flavor.

Also available in European decaf.

**FLAVOR: DEEP, INTENSE
BODY: MEDIUM-FULL
AROMA: BIG, DEEP
ACIDITY: BRIGHT**

**FULL CITY &
DARK
ROAST
BLEND**

MOCHA JAVA

The oldest and most famous blend in the world. Tangy Mocha and spicy Java create a smooth, almost chocolatey cup.

Also available in European decaf.

**FLAVOR: SPICY
BODY: MEDIUM-FULL
AROMA: PLEASING
ACIDITY: BRIGHT**

**FULL CITY
ROAST**

NORTHWEST BLEND

Central American and Indonesian coffees are accented with a snap of French Roast for deep, intense flavor.

Also available in European decaf.

**FLAVOR: SMOOTH
BODY: MEDIUM-FULL
AROMA: DEEP
ACIDITY: BRIGHT**

**LIGHT & FULL CITY
ROAST BLEND**



OPEN HOUSE BLEND

Inviting and penetrating flavor that comes from a blend of African and dark roasted Indonesian and Central American beans.

Also available in European decaf.

**FLAVOR: DEEP, TINGLY
BODY: MEDIUM-FULL
AROMA: DEEP, WINERY
ACIDITY: BRIGHT**

**LIGHT & FULL CITY
ROAST BLEND**

PORTLAND'S CHOICE BLEND

Special blend of Indonesian and Central American coffees creates a classic, well balanced taste characteristic of these regions.

Also available in European decaf.

**FLAVOR: SMOOTH
BODY: MEDIUM-FULL
AROMA: NICE, DEEP
ACIDITY: BRIGHT**

**FULL CITY &
DARK ROAST
BLEND**

POWERHOUSE BLEND

This blend is packed with Central American and African coffees for an explosive, excellent flavor.

Also available in European decaf.

**FLAVOR: FULL, DEEP
BODY: FULL
AROMA: PLEASING
ACIDITY: BRIGHT**

**FULL CITY & DARK
ROAST BLEND**

ARABICA TOPS ROBUSTA!

The difference is huge — a robusta coffee is a species of coffee plant grown at a lower altitude and in harsher conditions than arabica coffee plants.

Robusta plants produce four times the quantity of green beans, making arabica beans more rare. Arabica beans have a lower acid level and caffeine level, making them a less harsh roast.



Robusta beans are commonly used in canned coffee, even if the can says "specialty" or "gourmet." The robusta bean is a cheaper, less quality bean than the arabica bean. So coffee connoisseurs prefer arabica over robusta any day.

Longbottom roasts only the finest arabica coffee beans in the coffee industry.

SPORTSMAN'S BLEND

Hearty blend of dark roasted Central American and lighter roasted Indonesian coffees...distinct full flavor.

Also available in European decaf.

**FLAVOR: MELLOW
BODY: MEDIUM
AROMA: PLEASING
ACIDITY: VERY BRIGHT**

**LIGHT & FULL CITY
ROAST BLEND**

TUALATIN VALLEY MUD

A pleasant, yet powerful blend of Central American and Indonesian coffees...exceptionally rich.

Also available in European decaf.

**FLAVOR: RICH, CREAMY
BODY: FULL
AROMA: DEEP
ACIDITY: BRIGHT**

**FULL CITY & DARK
ROAST BLEND**

TURKISH BLEND

Indonesian and African coffees are deep roasted for a dark, exotic taste...a superb Turkish brew.

Also available in European decaf.

**FLAVOR: MELLOW. WINERY
BODY: FULL
AROMA: VERY PLEASING
ACIDITY: BRIGHT**

**FULL CITY & DARK
ROAST BLEND**

VIENNESE BLEND

A classic blend of rich, well balanced Central American coffees...aromatic with smoky sweet overtones.

Also available in Swiss Water Process and European decaf.

**FLAVOR: SMOOTH
BODY: MEDIUM-FULL
AROMA: NICE
ACIDITY: BRIGHT**

**LIGHT & DARK
ROAST BLEND**

WILLAMETTE VALLEY MUD

Light and deep roasted Central American coffees create a hearty, rich cup.

Also available in European decaf.

**FLAVOR: SMOOTH
BODY: MEDIUM-FULL
AROMA: PLEASING
ACIDITY: BRIGHT**

**LIGHT & DARK
ROAST BLEND**

YANKEE TRADER BLEND

Exotic African, spicy Indonesian and smooth Central American coffees create this signature blend.

Also available in European decaf.

**FLAVOR: MELLOW
BODY: MEDIUM-FULL
AROMA: PLEASING
ACIDITY: BRIGHT**

**LIGHT & DARK
ROAST BLEND**

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Espresso

...extremely strong brew...formulated to truly shine...



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ESPRESSO

There is a certain mystery that surrounds espresso. Is it a type of bean? A drink? A degree of roast? Espresso is simply a blend of coffees formulated to truly shine when extracted using the espresso method (a method of brewing using a quick infusion of hot water through coffee grounds at a very high pressure).

Espresso is a coffee drink originated by the Italians as a quick pick-me-up. It is either dark or light roasted, and very finely ground for quick extraction. The extraction process creates a very strong brew.

DOLCE VITA ESPRESSO

Premier espresso with an excellent flavor and smooth aftertaste. Indonesian, Central American and African beans give it unique character.

FLAVOR: SMOOTH
BODY: FULL
AROMA: DEEP
ACIDITY: BRIGHT

FULL CITY ROAST

ESPRESSO BACCELLIERI

Wonderfully smooth with a deep tone, this espresso is a blend of light and Italian roasted Central American and Indonesian coffees.

Also available in European decaf.

FLAVOR: SMOOTH
BODY: MEDIUM-FULL
AROMA: DEEP CARAMEL
ACIDITY: LESS BRIGHT

FULL CITY & LIGHT ROAST BLEND

ESPRESSO D'ABRUZZI

Lightly roasted and sweet, this delightful espresso is a blend of Central American and African coffees.

Also available in European decaf.

FLAVOR: RICH, TANGY
BODY: FULL
AROMA: DEEP
ACIDITY: LESS BRIGHT

FULL CITY ROAST

ESPRESSO DI BARI

This blend of Central American and Indonesian coffees is dark roasted the true southern Italian way...rich, hearty and robust.

Also available in European decaf.

FLAVOR: DEEP
BODY: FULL
AROMA: LITTLE SMOKEY
ACIDITY: LESS BRIGHT

DARK ROAST

ESPRESSO D'ORO NERO

The beans that make up this velvety espresso are from South and Central America and the island of Sumatra. D'oro Nero means "golden black".

Also available in European decaf.

FLAVOR: RICH & CREAMY
BODY: FULL
AROMA: DEEP
ACIDITY: BRIGHT

FULL CITY ROAST

GOURMET ESPRESSO

Special, unique blend of Southern and Central American beans Italian roasted for deep, true flavor.

Also available in Swiss Water Process and European decaf.

FLAVOR: SMOOTH
BODY: FULL
AROMA: LITTLE SMOKEY
ACIDITY: LESS BRIGHT

ITALIAN ROAST

LA TAZZA ESPRESSO

This complex blend of Central American, African and Indonesian coffees create an espresso with sharp, rich tones.

Also available in European decaf.

FLAVOR: TANGY
BODY: MEDIUM-FULL
AROMA: PLEASING
ACIDITY: BRIGHT

FULL CITY ROAST

CAPPUCCINO, LATTE, MACCHIATO

WHAT IS THE DIFFERENCE BETWEEN A CAPPUCCINO AND A LATTE?

A cappuccino is made with espresso topped with frothed milk. A latte is made with espresso topped with steamed milk and a dollop of frothed milk. A condiment of your choice can be sprinkled on top: chocolate powder, cinnamon powder, nutmeg or vanilla.

WHAT IS AN ESPRESSO MACCHIATO?

An Espresso Macchiato is a single serving of espresso topped with a dollop of frothed milk.



LEON'S ESPRESSO

Classic Italian roast espresso with rich, smoky overtones, Leon's is a blend of African and Central American coffees.

Also available in European decaf.

FLAVOR: SMOKEY UNDERTONES
BODY: MEDIUM
AROMA: LITTLE SMOKEY
ACIDITY: LESS BRIGHT

FULL CITY & DARK ROAST

SWEET ESPRESSO

This blend of city roasted and Italian roasted Central American beans has a low acidity and a sweet, full taste.

Also available in European decaf.

FLAVOR: SMOOTH
BODY: MEDIUM
AROMA: PLEASING
ACIDITY: BRIGHT

FULL CITY & LIGHT ROAST

WHITELIGHTNING ESPRESSO

This complex, smooth blend of African and Central American beans is also excellent brewed in a conventional coffee maker!

Also available in European decaf.

FLAVOR: LITTLE FRUITY
BODY: MEDIUM-FULL
AROMA: PLEASING
ACIDITY: BRIGHT

ITALIAN ROAST

DOES MOCHA MEAN CHOCOLATE?

Mocha is a geographical region and was a port in South Yemen. Mocha was originally added to arabica coffee names because it was the port from which they were shipped. Although Mocha is no longer a port, coffee beans that have a similar flavor and physical characteristics are known to have a mocha style — like Ethiopian Mocha Harrar. So does mocha mean chocolate? Probably not in South Yemen.

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OVER 25 YEARS OF SERVICE TO THE COFFEE INDUSTRY.

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We're Roasting Everyday™

Flavored Coffees

...typically light roasted and hand blended...

Longbottom flavored coffees are typically light roasted and hand blended in three or five lb. batches. A tremendous amount of flavors seem to compliment coffee. Chances are if you can think of it, we probably offer it and probably some flavors you'd never expect to find in a cup of coffee! From Irish Creme to Vanilla Creme Brulee and Chocolate Macadamia, Longbottom offers a full selection of the finest flavored coffee you can find.

FLAVORS

AMARETTO

Highlighted with an amaretto liqueur flavor, this dark roasted coffee is an incredible treat.

Also available in Swiss Water Process and European decaf.

APRICOT CREME

Fresh apricots and rich, thick cream makes an enjoyable coffee. **Also available in European decaf.**

BLUEBERRY CREME

Aromatic, fresh blueberries and cream...great hot or iced.

Also available in European decaf.

BUTTER PECAN

Buttery pecans are mixed right into this popular flavored coffee. Lusciously rich! **Also available in European decaf.**

BUTTERSCOTCH TOFFEE

Scrumptious blend of butterscotch and crunchy toffee flavor.

Also available in European decaf.

CAPPUCCINO

Indulge in the flavor of an Italian cappuccino anytime with this flavorful coffee. **Also available in Swiss Water Process and European decaf.**

CARAMEL CRUNCH

Rich homemade caramel and crunchy nut flavor make this coffee a delectable dessert. **Also available in European decaf.**

CHOCOLATE

Rich, decadent chocolate is the perfect compliment to this delicious mild coffee. **Also available in European decaf.**

CHOCOLATE ALMOND

Perfect blend of rich chocolate and almond create a sumptuous coffee. **Also available in Swiss Water Process and European decaf.**

CHOCOLATE APRICOT

Sunny apricots and creamy chocolate unite for a delicious treat. **Also available in European decaf.**

RETAILING GIFT PACKS HAS NEVER BEEN SO EASY!

Longbottom offers this special five pack gift box year round. This gift box features the Longbottom Clipper Ships — the world's fastest sailing vessels and the first to bring coffee and tea to the New World two centuries ago. During the holidays we offer additional gift packs, just ask your sales representative for more information.



CHOCOLATE CARAMEL

Rich, decadent chocolate and creamy caramel are a favorite flavor duo. **Also available in European decaf.**

CHOCOLATE CHERRY

Sumptuous chocolate and mouth watering cherries make a tempting dessert coffee. **Also available in European decaf.**

CHOCOLATE HAZELNUT

Decedent chocolate and crunchy hazelnuts are the perfect nutty combination. **Also available in European decaf.**

CHOCOLATE MACADAMIA

The flavor of sweet Macadamia nuts and rich chocolate are a perfect compliment. **Also available in European decaf.**

CHOCOLATE MACAROON

A snappy blend of chocolate and sweet coconut macaroon ...delightful! **Also available in European decaf.**

CHOCOLATE MINT

Refreshing mint and chocolate – always a favorite. **Also available in European decaf.**

MORE FLAVORED COFFEES ON NEXT PAGE.

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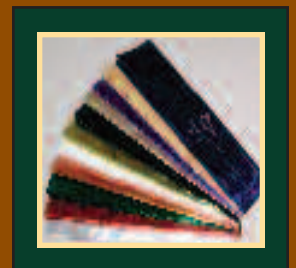
800-288-1271

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RETAILING COFFEE IN 1.5, 12 OR 16 OZ. BAGS!

We offer all of our coffees in 1.5 oz., 12 oz. and 16 oz. retail bags. Yes...that means you can pick the coffees that best fit the demand of your customer base. Just let us know what you need, and we will provide you with the coffees you choose in the size and color you request. Choose from bag colors of: silver, red, forest green, copper, white, gold, black, pewter, purple, kraft or blue.



Flavored Coffees Cont.

...a perfect blend of flavors



We're Roasting Everyday™

FLAVORS

CHOCOLATE ORANGE

Chocolate and a crisp snap of orange...refreshing!

Also available in European decaf.

CHOCOLATE RASPBERRY

Fresh ripe raspberries are covered with creamy smooth chocolate flavor. **Also available in European decaf.**

CINNAMON HAZELNUT

Spicy cinnamon and Oregon hazelnut flavor compliments our rich, smooth coffee. **Also available in European decaf.**

CINNAMON VIENNESE

Viennese coffee blend is accented with a hint of cinnamon ...spicy and rich. **Also available in European decaf.**

COCONUT BUTTER CREME

Toasted coconut and rich butter cream...soothing and delicious. **Also available in Swiss Water Process and European decaf.**

COOKIE DOODLE

This coffee is accented with the flavor of old fashioned snicker doodle cookies, sprinkled with cinnamon and sugar ...warm and inviting. **Also available in European decaf.**

COOKIES'N CREAM

Decadent chocolate filled with sweet cream cookie flavor – delightfully rich. **Also available in European decaf.**

FRANGELICO

Rich coffee is embellished with the divine flavor of hazelnut liqueur. **Also available in Swiss Water Process and European decaf.**

FRENCH VANILLA

Creamy vanilla sweetly accents this French roasted bittersweet coffee with light flavor. **Also available in Swiss Water Process and European decaf.**

FRENCH VANILLA ALMOND

A traditional mingling of vanilla, almond and French roast coffee. **Also available in European decaf.**

HAWAIIAN HAZELNUT

Buttery hazelnut and rich coconut flavor create a sensational coffee. **Also available in European decaf.**

HAZELNUT CREME

Buttery hazelnuts and rich cream create this classic flavor. **Also available in Swiss Water Process and European decaf.**

HONEY NUT CREME

Sweet creamy honey and crunchy nut flavoring makes a delightful combination. **Also available in European decaf.**

HUCKLEBERRY CREME

Tart Northwest huckleberries and rich cream . . . tantalizing! **Also available in European decaf.**

IRISH CREME

The vibrant, mint essence of Irish cream liqueur flavor is showcased in this popular coffee. **Also available in Swiss Water Process and European decaf.**

ITALIA ALMOND

Italian roast coffee is sweetened with a rich amaretto liqueur flavor. **Also available in European decaf.**

MORE FLAVORED COFFEES ON NEXT PAGE.

LONGBOTTOM HAS MANY DELIGHTFUL SEASONAL COFFEES TO CHOOSE FROM.



Ask us what we have special for this season and for the holidays coming up. Here are just some of the seasonal and holiday coffees we offer.

Autumn Delight, Butterfinger Blend, Capricorn Blend, Caramel Apple, Celebration Blend, Chestnuts and Creme, Chocolate Brandy, Chocolate Raspberry, Christmas Gold, Christmas Traditions, Cinnamon Gingerbread, Cinnamon Toffee, Cozy Winter's Night, Creme De Menthe, Egg Nog Latte, Frosty's Favorite, Glad Tidings Blend, Harvest Blend, Holiday Magic, Holiday Spice, Holiday Toddy, Holly Berry, Italian Creme, Kalua, Kalua & Cream, Kalua Almond, Kringle Crumb Cake, Mexican Liqueur Creme, Mistletoe Mint, Mistletoe Mocha, Nuttin' But Kisses, Orange Dreamcicle, Pilgrim's Pride, Pecan Sticky Buns, Peppermint Patty, Peppermint Twist, Pumpkin Pecan, Pumpkin Spice, Pumpkin Spice Latte, Reindeer Caramel Crunch, Santa's Delight, Santa's Surprise, Snowberry, Spiced Butter Rum, Sportsman's Blend, Summer Splash, Super Bowl Blend, Texas "T" Blend, Tuxedo Crunch, Valentine's Blend, White Chocolate, White Chocolate Hazelnut, White Chocolate Mint, White Chocolate Raspberry, Winter Delight, Yuletide Treasure.

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OVER 25 YEARS OF SERVICE TO THE COFFEE INDUSTRY.

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We're Roasting Everyday.™

Flavored Coffees Cont.

...a perfect blend of flavors



FLAVORS

ITALIA CAPPUCCINO

Italian roast coffee, sweet cinnamon and dreamy chocolate ...enjoy with cream. **Also available in European decaf.**

ITALIAN CHOCOLATE ALMOND

Italian roasted coffee is perfect with a blend of rich chocolate and almond. **Also available in European decaf.**

KALUA ALMOND FUDGE

Savor this splendid blend of almonds, Kalua liqueur and rich chocolate liqueur flavor. **Also available in Swiss Water Process and European decaf.**

MACADAMIA NUT

Relax with the flavor of this classic macadamia nut coffee. **Also available in European decaf.**

MAPLE PECAN CREME

Sweet maple flavor with pecan accents...comforting and creamy. **Also available in European decaf.**

NUT CREAM

Buttery, toasted nut flavor is the perfect compliment to our great coffee. **Also available in European decaf.**

PECAN STICKY BUNS

This coffee has a creamy flavor with just a hint of orange ...very refreshing! **Also available in European decaf.**

RASPBERRY CREME

Summer raspberries and thick cream...delicious hot or iced! **Also available in European decaf.**

STREUSEL CAKE

Rich coffee with a buttery essence and a hint of fruitiness. **Also available in European decaf.**

SWEET CHERRIES & CREME

Sweet and creamy coffee with a hint of cherry flavor. **Also available in European decaf.**

TOASTED ALMOND CREME

Toasted almond flavor and a hint of cream...inviting! **Also available in European decaf.**

VANILLA

A rich vanilla bean flavor highlights our superb coffee. **Also available in European decaf.**

VANILLA BUTTER CREME

Classic vanilla and smooth butter cream flavor compliment this smooth coffee. **Also available in European decaf.**

VANILLA CREME BRULEE

This traditional dessert is brought to life with the sweet, creamy flavors of rich custard, brown sugar and aromatic vanilla. **Also available in European decaf.**

VANILLA HAZELNUT

Sweet vanilla and buttery hazelnut flavor create this coffee – a favorite. **Also available in European decaf.**

VANILLA NUT CREME

Perfect blend of nuts, thick cream and rich vanilla. **Also available in Swiss Water Process and European decaf.**

VICTORIAN CARAMEL

Rich European caramel flavor compliments our superb coffee. **Also available in European decaf.**

WHAT ARE THE DIFFERENCES IN THE DECAFFEINATION PROCESSES?

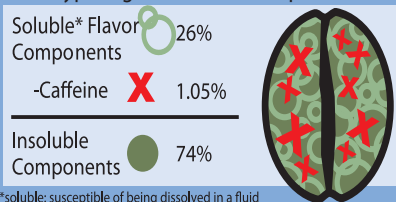
EUROPEAN GERMAN WATER PROCESS: The green beans are soaked in a tank of hot water solution, and the coffee oils, caramels and caffeine floats to the top of the tank. Ethyl acetate is introduced to chemically bond to the caffeine. Ethyl acetate and caffeine are skimmed off the top and the natural coffee oils and caramels soak back into the bean. This process only removes the caffeine from the green coffee bean.

SWISS WATER PROCESS: The green bean is soaked in water for a long period of time, causing caffeine, natural oils and caramels to float to the top of the container. The water and extracted components pass through a pre-treated charcoal bed to remove the caffeine. The remaining water and natural coffee oils are reduced, but are added back to the partially dried green beans. This process is more detailed than the German Water Process.

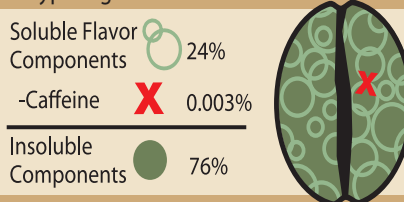
Longbottom Coffee and Tea offers various coffees with the German Water and Swiss Water Process decaffeination. Although it is difficult to measure the caffeine levels in any arabica coffee, the roast level will affect the remaining caffeine in a decaffeinated green bean. The longer coffee is roasted, the less caffeine it contains. For example, a medium roasted coffee has more caffeine than a French roasted coffee.



A typical green bean is composed of:



A typical green bean after decaffeination.



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Merchandising Materials

...increasing your sales and growing your business comes easy...



We're Roasting Everyday.™

Longbottom offers several merchandising items designed to bring you more business. From banners to signs and airport labels to mugs and french presses, each of these items are beautifully designed and all sport the Longbottom logo. We have an assortment of clothing items also — which includes aprons, caps and t-shirts. Ask us for a list of our merchandising items on our price list.

We also offer merchandising programs that help you sell more brewed and retail coffees. Our Monthly Coffee Specials program provides you with FREE promotional signs and airport labels. We even have monthly specials promoted on our "Specials Hot Sheets." You may have heard of *The Coffee Trader* — a quarterly publication Longbottom publishes — full of coffee information, tips and specials. Ask your sales representative for more information about our most recent publications and merchandising programs.



MERCHANDISING



We're Roasting Everyday.™

Celebrate with us!

Proudly serving Longbottom Coffee and Tea
fine regionals, estates and co-ops
100% arabica, hot air roasted, gourmet coffees!



RED HOT FEBRUARY SPECIALS

Leading up to Valentine's Day, we have special prices on our most popular coffee and tea items. Sign up to receive our monthly coffee specials and sign up to receive our monthly coffee specials.

ITEMS

- Valentine's Day - You'll love the look of this item!
- Nuttin' But - Struggle up to a headache and a caffeine fix?
- Cafe Equitas - Light, bright, and a little bit different.
- Longbottom - The Longbottom way.

LONGBOTTOM BEAUTIFULY CREATED

Hot Cup Lids - Case of 1200

Chirardelli® - 10 lb. box of 40

Longbottom Sweet blackout

Marché Choix - 10 lb. box of 40

Longbottom Oregon Chai - Case of 1200

ITEMS

- SWP Decaf - Dark roast C1
- SWP Decaf - A heavenly aroma
- SWP Decaf - An amazing hit
- SWP Decaf - Shade grown

4883 NW 235th Ave

THE COFFEE TRADER

OVER 25 YEARS OF SERVICE TO THE COFFEE INDUSTRY. JANUARY-MARCH 2006 VOLUME 10 ISSUE 1

FLOWERS AND FLUFF.

Nearly 20 years in business, Flowers and Fluff started as a garden center on Columbia River Highway in Clatskanie, Oregon. Owner Sherri Lumjari quickly grew her business to a gift and garden center and within a couple years added coffee and espresso. Lumjari is thrilled to be celebrating her 20th anniversary in May and is proud to have chosen Longbottom as her coffee partner nearly 18 years ago.

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QUARTERLY SCHEDULE

JAN 1 New Year's Day
JAN 15 MLK Jr. Day
FEB 2 Ground Hog Day
FEB 14 Valentine's Day
FEB 18 President's Day
FEB 23 Ash Wednesday
MARCH 1 Delight Senses
MARCH 11 St. Patrick's Day
MARCH 17 Earth Day

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Proudly Serving

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*Longbottom
Coffee and Tea
offers these additional
coffeehouse products:*

- Organic, Shade Grown,
Fair Trade Certified Coffees and
Espressos
- Fine Teas
- Syrups and Sauces
- Iced Drinks
- Frappe Mixes
- Soy Beverages
- Confections
- Equipment and Machinery
- Accessories
- Training Materials
- Branded Garments and Promo Items



We're Roasting Everyday.™

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**OVER 25 YEARS OF SERVICE
TO THE COFFEE INDUSTRY.**

Longbottom Coffee and Tea roasts coffee daily and ships within 24 hours of roasting. We guarantee 100% freshness. Longbottom Coffee and Tea is well known for the customer service that we pride ourselves in giving to all our customers. Call us to find out more about our specialty 100% arabica coffee and how we can be your full service coffee provider.